

***i-Re-implement/21[©] - Unlocking the Features
and Benefits of System/21[®]***



***Emerging Trend – Systems Re-implementation:
Unlocking All the Power of System/21[®]***

2006

i-Re-implement/21®

- ✓ **A fully integrated computing system, like *System/21 and Aurora* (S/21's most recent release), is one of the most important assets manufacturers and distributors can deploy to gain competitive advantage and foster business growth and success. Although this has literally been the case for decades, effectively, efficiently and completely utilizing such systems has perhaps never been as important as now – due in no small measure to increased global competition.**
- ✓ **During the last decade's adoption of ERP systems to beat the "Y2K Clock," it was hardly uncommon for companies of all sizes to rush the implementation to go-live without fully understanding, indeed without fully knowing the capabilities of these new-to-their company solutions. In some cases, hardly more than the basic features and functions were examined for inclusion in the implementation. Some entire modules were installed yet never turned on – even in some of the largest companies.**

Now, facing a new business and economic climate, many of these same companies are considering system upgrades. In part, this is understandable, since ERP life-cycles range from start-to-finish-to-re-start, anywhere from 7 to 10 years; and, since many companies implemented "all new" systems in the latter half of the last decade, there is some impetus, often from top management, that "it is now time" to update our systems.



i-Re-implement/21[©]

Moreover, some companies just feel their systems are contributing to their backlog, rather than streamlining and improving operations.



Emerging Trend – Systems Re-implementation: Unlocking All the Power of System/21[®]

- ✓ **A trend – especially among System/21 users who may contemplate a complete conversion from System/21 – is now emerging: the re-implementation of System/21 or the uplift to Aurora instead of a conversion to a new platform and entirely new suite of applications. The re-implementation approach actually has been adopted by some companies several years ago; but, the momentum is building for more and more System/21 companies to consider this option. Why?**

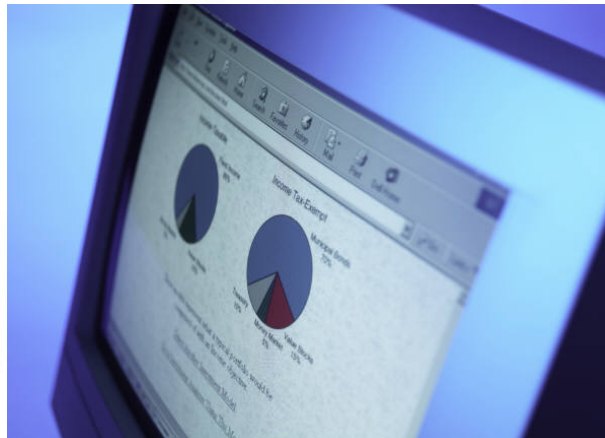
The Enterprise software consolidation and shake-up that started almost as soon as the ball on Times Square had fallen on December 31st, 1999, has settled down. *System/21*, now owned by *Infor*, has clearly survived, and an updated product, *Aurora* is now enjoying accelerating sales, after languishing for several years after the so-called “Y2K Hangover.”



i-Re-implement/21®

Unlocking All the Power of System/21®

On top of this, many companies found they had spent sizable sums of money on their systems implementation in part to achieve the goal of adopting Standardized Business Processes and best practices. Further, many companies implemented *System/21* to employ the tools to measure their overall business performance.



Unfortunately for some companies, the implementation of the applications fell short of achieving their goals. Also, in many companies, the downturn after the turn of the century *and* the uncertainty that followed 9-1-1 caused their companies to downsize, merge, acquire or respond in other ways that caused them to lose some of the very people who were to have driven the new ERP system to achieve its full potential.

Companies now are wondering if replacing their underutilized *System/21* applications with a new platform – a new ERP system – will serve only the purpose of releasing yet another sizable amount of money for implementation of a completely new system. Many companies are looking for another approach.

Today, companies are taking a high-value, positive and efficient approach: **Re-implementation of *System/21*, or an uplift to *Aurora*, rather than a “starting from scratch” approach. In response to this trend:**

Information Alternatives introduces – *i-Re-implement/21*®.

For more information please contact: dlovejoy@infoalt.com

800-513-9194 x 206

i-Re-implement/21[©]

Offering: *i-Re-implement/21*[©]

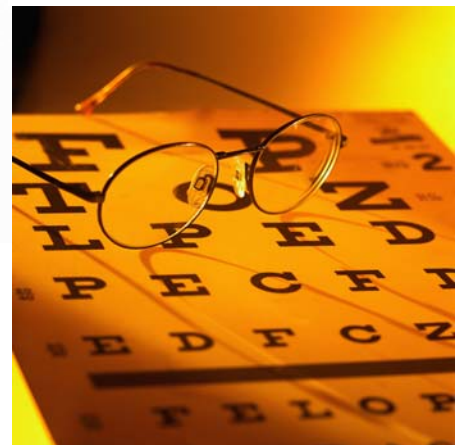
Unlocking All the power of System/21[®] and Aurora[®]

In response to companies using either System/21 or Aurora who want to know, understand and implement the features they already own, but are not using or not using completely, Information Alternatives (IA) announces *i-Re-implement/21*[©].

i-Re-implement/21[©] is for the System/21 or Aurora Company who wants to unlock the benefits available to them by fully re-implementing System/21 or uplifting to and implementing Aurora.

i-Re-implement/21[©] services offered:

- Application installation or re-installation and PTF validation, authorization code verification
- Application and module review, set-up, configuration, security and validation
- User training and cross training for departmental managers with system responsibility
- System manager training
- Training for reporting functions
- Classroom education for users, based on *your* needs
- Applications development: analysis, design and implementation
- Enabling *eCommerce* with *System/21* and *Aurora* applications (e.g., ordering, inquiry, etc.)
- Sarbanes-Oxley (SOX) Remediation and documentation as a complement to a Compliance audit or initiative
- Project management, advice and guidance (from a PMP Certified consultant)



About Information Alternatives

History

Information Alternatives is a privately held company located in Cincinnati, OH. The company was founded in 1985 to meet the technology needs of Distribution and Manufacturing customers, in addition to IT Project Management. We have managed projects in scope from \$10,000 to over \$3,000,000 and have in excess of 275,000 hours of experience with over 100 customer implementations of ERP and Distribution software.

“We are the Most Experienced System/21 Consultants in the U.S.”

Mission

We will arm our clients with the best Information Technology tools and solutions available to create and maintain competitive advantage.

Core Values

- Honoring commitments
- Fostering victories
- Preparing for the future
- Improving Continually
- Acting with uncompromising integrity
- Demanding excellence



Vision

We will create solutions for our clients with technology by:



- Adding measurable value to client initiatives through services tailored to meet specific goals
- Nurturing long term relationships with our clients
- Building and maintaining business partnerships
- Knowing the capabilities and limitations of the products and services we deliver
- Recruiting exceptional professionals and providing them with an outstanding place to work

Contact information: *Information Alternatives, Inc.* 9850 Redhill Drive
Cincinnati, Ohio 45242 - 513.793.2929 x 206 || 800.513.9194 x 206
www.infoalt.com - dlovejoy@infoalt.com